

ACADEMIC PATHWAYS MATRIX 2018

	Qualification (NZQA Level)	Brief	Duration	Intakes	Entry Requirements	Documentation Requirements	Work Options	Outcomes	Pathways	Immigration Benefits*	Fees (NZD)
Hospitality Management	New Zealand Diploma in Hospitality Management (Level 5)	The New Zealand Diploma in Hospitality Management (Level 5) is a qualification for people who want to enter the industry quickly and comprises 7 courses.	1 yr	30 Jan 21 May 10 Sep	<ul style="list-style-type: none"> A minimum of 14 NCEA numeracy credits at Level 1 or higher and 50 credits at Level 2 or above with at least 12 credits in each of 3 subjects, including a minimum of 8 literacy credits at Level 2 or higher; or Successful tertiary study; or Successful completion of a Level 3 or Level 4 qualification in Hospitality Equivalent overseas qualification; and IELTS 6.0 with no band below 5.5 / TOEFL iBT 60 with a writing score of 18 / Pearson 50 / TEP 52 with no band below 12 (approved countries only); and 17 years and over 	Application form + passport copy + school final transcripts + English proficiency test results	20hrs per week on student visa + full-time during semester breaks	Work opportunities in entry-level hospitality positions such as hotels, resorts, restaurants, marketing and sales, customer service	New Zealand Diploma in Hospitality Management (Level 6)	40 points	\$17,920
	New Zealand Diploma in Hospitality Management (Level 6)	A one-year intermediate-level qualification for students seeking to gain a firm grasp of the basic principles of management and their application, and is designed for people looking to advance into more supervisory and senior roles in hospitality operations.	1 yr	30 Jan 21 May 10 Sep	<ul style="list-style-type: none"> Successful completion of the New Zealand Diploma in Hospitality Management (Level 5), or equivalent New Zealand qualification; or Equivalent overseas qualification; or Demonstrate equivalent knowledge and skills; and IELTS 6.0 with no band below 5.5 / TOEFL iBT 60 with a writing score of 18 / Pearson 50 / TEP 52 with no band below 12 (approved countries only); and 17 years and over 	Application form + passport copy + school final transcripts + English proficiency test results	20hrs per week on student visa + full-time during semester breaks + 12 mths post-study work visa**	Work opportunities in entry-level hospitality positions such as hotels, resorts, restaurants, marketing and sales, customer service	Bachelor of Hospitality Management	40 points	\$17,920
	Bachelor of Hospitality Management (Level 7)	The Bachelor of Hospitality Management (BHM) is designed for students wishing to acquire a managerial role in the fast growing hospitality sector in New Zealand and abroad. The BHM comprises 21 courses normally studied full-time over three years. The BHM equips students with business and management skills as well as general knowledge in all the core areas of hospitality management - food and beverage, accommodation, events and tourism.	3 yrs	30 Jan 21 May 10 Sep	<ul style="list-style-type: none"> A minimum of 14 NCEA credits in each of 3 subjects at Level 3, and a minimum of 14 numeracy credits at Level 1 or higher, and a minimum of 8 literacy credits at Level 2 or higher; or Successful tertiary study; or Equivalent overseas qualification; and IELTS 6.0 with no band below 5.5 / TOEFL iBT 60 with a writing score of 18 / Pearson 50 / TEP 52 with no band below 12 (approved countries only); and 17 years and over 	Application form + passport copy + school final transcripts + English proficiency test results	20hrs per week on student visa + full-time during semester breaks + 12 mths post-study work visa	Work opportunities in NZ's largest industry - entry-level management positions in hotels, resorts, restaurants, marketing and sales, events and convention centres, food and beverage, rooms division, customer service	Graduate Diploma in Information Technology or Business or Tourism Management Postgraduate Diploma/Masters at AUT or Otago universities	50 points + 10 bonus points for degree*	\$17,920 per year (7 courses)
	Graduate Diploma in Hospitality Management (Level 7)	The Graduate Diploma in Hospitality Management (GDHM) is a one-year full-time programme of study designed for graduates of a first degree wishing to complete the equivalent of a major in a discipline other than that in which they have majored for their first degree. An internship is available in the final semester.	1 yr	30 Jan 21 May 10 Sep	<ul style="list-style-type: none"> Bachelor degree at least equivalent to New Zealand pass standard; and IELTS 6.0 with no band below 5.5 / TOEFL iBT 60 with a writing score of 18 / Pearson 50 / TEP 52 with no band below 12 (approved countries only) Candidates without a Bachelor degree but with an appropriate mix of a lesser qualification and work experience may be approved for special admission by the Academic Board 	Application form + passport copy + graduation transcripts + English proficiency test results	20hrs per week on student visa + full-time during semester breaks + 12 mths post-study work visa	Work opportunities in NZ's largest industry - management positions in hotels, resorts, restaurants, marketing and sales, events and convention centre managers, food and beverage management, rooms division management, customer service	Postgraduate Diploma/Masters at AUT or Otago universities	50 points	\$18,920
Information Technology	Bachelor of Information Technology (Level 7)	The Bachelor of Information Technology (BIT) is a three year programme designed to produce IT professionals who have a breadth of knowledge across all aspects of Information Technology and an in-depth knowledge in their area(s) of specialisation. Specialisations in Software Development, Computer Networks and Information Systems.	3 yrs	30 Jan 21 May 10 Sep	<ul style="list-style-type: none"> A minimum of 14 NCEA credits in each of 3 subjects at Level 3 including 9 credits in mathematics, and a minimum of 14 numeracy credits at Level 1 or higher, and a minimum of 8 literacy credits at Level 2 or higher; or Successful tertiary study, including mathematics at a level equivalent to 9 credits at Level 3; or Successful completion of a Level 4 qualification in Computing; or Equivalent overseas qualification; and IELTS 6.0 with no band below 5.5 / TOEFL iBT 60 with a writing score of 18 / Pearson 50 / TEP 52 with no band below 12 (approved countries only); and 17 years and over 	Application form + passport copy + school final transcripts + English proficiency test results	20hrs per week on student visa + full-time during semester breaks + 12 mths post-study work visa	IT positions such as software programmer, software developer, software analyst, software designer, web developer, web architect, enterprise web consultant, web service developer, web analyst, network engineer, network administrator, network support specialist, junior project manager, IT manager and business analyst	Graduate Diploma in Business or Tourism Management or Hospitality Management or Postgraduate Diploma/Masters at Unitec or AUT	50 points + 10 bonus points for degree* + spouse open work visa + subsidised school education for children of spouse visa holder (not student visa holder) (Long Term Skills Shortage List)	\$18,600 per year (8 courses) (including \$20,000 worth of Microsoft licensed software)
	Graduate Diploma in Information Technology (Level 7)	Ideally suited to people with an understanding of business who are already graduates, not necessarily in IT, wanting to move into an IT career. Streams in Software Development, Computer Networks and Information Systems. An intensive IT project in the final semester provides students with the opportunity to plan and implement a response to the needs of a business.	1 yr	30 Jan 21 May 10 Sep	<ul style="list-style-type: none"> Bachelor degree at least equivalent to New Zealand pass standard; and IELTS 6.0 with no band below 5.5 / TOEFL iBT 60 with a writing score of 18 / Pearson 50 / TEP 52 with no band below 12 (approved countries only) Candidates without a Bachelor degree but with an appropriate mix of a lesser qualification and work experience may be approved for special admission by the Academic Board 	Application form + passport copy + graduation transcripts + English proficiency test results	20hrs per week on student visa + full-time during semester breaks + 12 mths post-study work visa	Graduates will have very good employment opportunities in roles such as software developer, software analyst, business analyst, systems support, technical support, network technician and hardware support	Postgraduate Diploma/Masters at AUT or Unitec	50 points	\$19,600 (including \$20,000 worth of Microsoft licensed software)

*Subject to Immigration New Zealand policy. Bachelor degree (level 7) bonus points require a minimum of two years full time study in NZ. **For Level 6 qualification students to apply for post-study work visa, they must have studied for at least 60 weeks in NZ; or two qualifications at levels four to six on the NZQF provided each programme of study has involved at least 30 weeks study in NZ (60 weeks in total) and the final qualification is at a higher level. | SPECIAL ADMISSION - Students who do not meet the entry criteria may apply for Special Admission and provide additional information on employment and life experience in support of their application. | TEP - Students without IELTS, TOEFL, Cambridge, Pearson or other approved bridging programme may sit the AIS Test of English Proficiency (TEP) to confirm their English level for entry to programmes (approved countries only).

	Qualification (NZQA Level)	Brief	Duration	Intakes	Entry Requirements	Documentation Requirements	Work Options	Outcomes	Pathways	Immigration Benefits*	Fees (NZD)
Tourism Management	New Zealand Diploma in Tourism and Travel (Level 5)	The New Zealand Diploma in Tourism and Travel (Level 5) is a qualification for people who want to enter the industry quickly and comprises 7 courses.	1 yr	30 Jan 21 May 10 Sep	<ul style="list-style-type: none"> A minimum of 14 NCEA numeracy credits at Level 1 or higher and 50 credits at Level 2 or above with at least 12 credits in each of 3 subjects, including a minimum of 8 literacy credits at Level 2 or higher; or Successful tertiary study; or Successful completion of a Level 3 or Level 4 qualification in tourism and travel Equivalent overseas qualification; and IELTS 6.0 with no band below 5.5 / TOEFL iBT 60 with a writing score of 18 / Pearson 50 / TEP 52 with no band below 12 (approved countries only); and 17 years and over 	Application form + passport copy + school final transcripts + English proficiency test results	20hrs per week on student visa + full-time during semester breaks	Work opportunities in NZ's largest industry - entry-level positions in tourist offices, travel agencies, heritage sites, customer service	New Zealand Diploma in Tourism and Travel (Level 6)	40 points	\$17,920
	New Zealand Diploma in Tourism and Travel (Level 6)	A one-year intermediate-level qualification for students seeking to gain a firm grasp of the basic principles of management and their application, and is designed for people looking to advance into more supervisory and senior roles in tourism operations.	1 yr	30 Jan 21 May 10 Sep	<ul style="list-style-type: none"> Successful completion of the New Zealand Diploma in Tourism and Travel (Level 5), or equivalent New Zealand qualification; or Equivalent overseas qualification; or Demonstrate equivalent knowledge and skills; and IELTS 6.0 with no band below 5.5 / TOEFL iBT 60 with a writing score of 18 / Pearson 50 / TEP 52 with no band below 12 (approved countries only); and 17 years and over 	Application form + passport copy + school final transcripts + English proficiency test results	20hrs per week on student visa + full-time during semester breaks + 12 mths post-study work visa**	Work opportunities in NZ's largest industry - entry-level positions in tourist offices, travel agencies, heritage sites, customer service	Bachelor of Tourism Management	40 points	\$17,920
	Bachelor of Tourism Management (Level 7)	The Bachelor of Tourism Management (BTM) is designed for students wishing to be professionals in the tourism industry. Tourism is New Zealand's largest industry and continues to expand both here and in many other countries. The BTM equips students with business and management skills as well as general knowledge in all the core areas of tourism management - events, hospitality, travel and ecotourism.	3 yrs	30 Jan 21 May 10 Sep	<ul style="list-style-type: none"> A minimum of 14 NCEA credits in each of 3 subjects at Level 3, and a minimum of 14 numeracy credits at Level 1 or higher, and a minimum of 8 literacy credits at Level 2 or higher; or Successful tertiary study; or Successful completion of a level 4 qualification in Tourism and Travel; or Equivalent overseas qualification; and IELTS 6.0 with no band below 5.5 / TOEFL iBT 60 with a writing score of 18 / Pearson 50 / TEP 52 with no band below 12 (approved countries only); and 17 years and over 	Application form + passport copy + school final transcripts + English proficiency test results	20hrs per week on student visa + full-time during semester breaks + 12 mths post-study work visa	Work opportunities in NZ's largest industry - entry-level management positions in tourist offices, travel agencies, transport companies, resorts and hospitality activities	Graduate Diploma in Business or Information Technology or Hospitality Management or Postgraduate Diploma/Masters at AUT	50 points + 10 bonus points for degree*	\$17,920 per year (7 courses)
	Graduate Diploma in Tourism Management (Level 7)	The Graduate Diploma in Tourism Management (GDTM) is designed for graduates of a Bachelor degree or similar qualification in a discipline other than tourism management who wish to achieve competency and a qualification in tourism management to the level of an undergraduate degree major. An internship is available in the final semester.	1 yr	30 Jan 21 May 10 Sep	<ul style="list-style-type: none"> Bachelor degree at least equivalent to New Zealand pass standard; and IELTS 6.0 with no band below 5.5 / TOEFL iBT 60 with a writing score of 18 / Pearson 50 / TEP 52 with no band below 12 (approved countries only) Candidates without a Bachelor degree but with an appropriate mix of a lesser qualification and work experience may be approved for special admission by the Academic Board 	Application form + passport copy + graduation transcripts + English proficiency test results	20hrs per week on student visa + full-time during semester breaks + 12 mths post-study work visa	Work opportunities in NZ's largest industry - management positions in tourist offices, travel agencies, transport companies, resorts and hospitality activities	Postgraduate Diploma/Masters at AUT	50 points	\$18,920
Business	Bachelor of Business (Level 7)	The Bachelor of Business (BBus) is a highly regarded qualification which has recognition by governments and professional bodies both in New Zealand and overseas. A number of graduates from the degree have gone on to postgraduate study at leading universities in New Zealand and overseas. Specialisations in Accounting, Management and Marketing.	3 yrs	30 Jan 21 May 10 Sep	<ul style="list-style-type: none"> A minimum of 14 NCEA credits in each of 3 subjects at Level 3, and a minimum of 14 numeracy credits at Level 1 or higher, and a minimum of 8 literacy credits at Level 2 or higher; or Successful tertiary study; or Equivalent overseas qualification; and IELTS 6.0 with no band below 5.5 / TOEFL iBT 60 with a writing score of 18 / Pearson 50 / TEP 52 with no band below 12 (approved countries only); and 17 years and over 	Application form + passport copy + school final transcripts + English proficiency test results	20hrs per week on student visa + full-time during semester breaks + 12 mths post-study work visa	Work opportunities in entry-level management positions in accounting, business, international trade and finance, e-commerce, marketing, international relations	Graduate Diploma in Information Technology or Tourism Management or Hospitality Management or MBA/PGDBA	50 points + 10 bonus points for degree*	\$17,920 per year (7 courses)
	Graduate Diploma in Business (Level 7)	The Graduate Diploma in Business (GDBus) is a one-year full-time programme designed for graduates of a first degree wishing to complete the equivalent of a major in a discipline other than that in which they have majored for their first degree. Specialist topics in Accounting, Management and Marketing.	1 yr	30 Jan 21 May 10 Sep	<ul style="list-style-type: none"> Bachelor degree at least equivalent to New Zealand pass standard; and IELTS 6.0 with no band below 5.5 / TOEFL iBT 60 with a writing score of 18 / Pearson 50 / TEP 52 with no band below 12 (approved countries only) Candidates without a Bachelor degree but with an appropriate mix of a lesser qualification and work experience may be approved for special admission by the Academic Board 	Application form + passport copy + graduation transcripts + English proficiency test results	20hrs per week on student visa + full-time during semester breaks + 12 mths post-study work visa	Work opportunities in entry-level management positions in accounting, business, e-commerce, marketing, international relations, import/export, business	Postgraduate Diploma/Masters degrees at other universities	50 points	\$18,920
Business Administration	Postgraduate Diploma in Business Administration (Level 8)	The PGDBA comprises 20 modules of the MBA or 15 plus Internship ¹ , in international business, finance, marketing and operations and logistics. Graduates will have a sound understanding of major business disciplines with a focus on communication skills, cross-cultural management and international business. Graduates will have developed some areas at senior management level providing access to management roles.	1 yr	27 Jan 24 Mar	<ul style="list-style-type: none"> IELTS 6.5 with no individual band lower than 6.0 / TOEFL iBT 79 with a writing score of 21 / Pearson 58 / AIS TEP 56 with no band less than 13 (approved countries only) A degree, or equivalent professional qualification as approved by the Academic Board of AIS; and at least two years relevant work experience as approved by the Academic Board of AIS; or hold a Bachelor of Commerce or Bachelor of Business degree (recognised by Academic Board as being at least equivalent to New Zealand pass standard) or other qualification approved by the Director of Business Administration and include the module 4.798 Internship. 	Application form + postgrad entry form + passport copy + graduation transcripts + employer letters + English proficiency test results + two referee forms	20hrs per week on student visa + full-time during semester breaks + 12 mths post-study work visa	Work opportunities in entry-level management positions	MBA	50 points + 10 bonus points (postgraduate) + spouse open work visa + subsidised school education for children of Spouse Visa holder (not Student Visa holder)	\$21,800
	Master of Business Administration (MBA) (Level 9)	The Master of Business Administration is the most internationally recognised business qualification in the world today. It is a professional degree in business management, based on a practical programme with theoretical and research underpinning. It covers a range of business disciplines which form the basis of executive decision-making. Specialisations in Operations and Logistics, Finance, Marketing, International Business. Three alternative pathways at the final stage of the programme - Field Study, Internship and Dissertation.	1.5 yrs (18 months)	19 May 14 Jul 8 Sep 3 Nov	<ul style="list-style-type: none"> IELTS 6.5 with no individual band lower than 6.0 / TOEFL iBT 79 with a writing score of 21 / Pearson 58 / AIS TEP 56 with no band less than 13 (approved countries only) A degree, or equivalent professional qualification as approved by the Academic Board of AIS; and at least two years relevant work experience as approved by the Academic Board of AIS; or hold a Bachelor of Commerce or Bachelor of Business degree (recognised by Academic Board as being at least equivalent to New Zealand pass standard) or other qualification approved by the Director of Business Administration and include the module 4.798 Internship. 	Application form + postgrad entry form + passport copy + graduation transcripts + employer letters + English proficiency test results + two referee forms	20hrs per week on student visa + full-time during semester breaks + 12 mths post-study work visa	Work opportunities in entry- to middle-level management positions		70 points + 10 bonus points (postgraduate) + spouse open work visa + subsidised school education for children of Spouse Visa holder (not Student Visa holder)	\$32,700

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